



ine has come a long way from the days when people in wine-producing countries bought whatever was local or national. In non-producing countries it tended to be the classes who knew their wines and didn't need either branding or informative labels.

As a generalisation, it has been the combination of multiple retailers selling wine and New World producers, unhindered by stifling rules and regulations, who grasped how to sell their wines to mainstream consumers.

Simply, this led to clear labeling telling uninitiated drinkers what this wine is made from, where it has come from, what it should taste like and possibly what foods it goes with.

With this has come the assurance of branding. While brands have been around forever with the likes of scotch and beer, they are relatively new to wine – but here to stay. Most mainstream wine drinkers want the reassurance of a name – it can be Chablis or Bordeaux, Jacob's Creek or even Tesco Finest. In many consumers' minds, there is no difference.

So we asked our readers – both 'commercial', as in buyers, and 'intellectual', as in MWs – and wine writers to vote for the brands they most admire for whatever reason.

I commend the results to you.

CHRISTIAN DAVIS

EDITOR, ORINES INTERNATIONAL



## LOUIS LATOUR

COUNTRY OF ORIGIN: FRANCE OWNER: LATOUR FAMILY

Innovation is a buzzword for modern wine marketing departments, but for the highest-ranking Burgundy producer on the Most Admired list innovation is, er, nothing new.

Louis Latour has been seeking new horizons since Jean Latour dug the holes for the roots of his first vines in Aloxe-Corton in 1768.

The company introduced Grand Pouilly – later known as Pouilly-Fuissé – into 1930s America soon after the end of Prohibition, and later put Mâcon-Lugny on the wine map.

Many landmark developments were the creation of the company's eponymous former boss, who died in 2016 at the age of 83, including the production of Chardonnay in Ardèche for the first time in the late 1970s and the introduction of Pinot Noir at Domaine de Valmoissine in the Var a decade later.

Last year it released its first Pinot Noir from Les Pierres Dorées in southern Beaujolais, from parcels of land bought just six years before.

The company is now run by Louis' son, Louis-Fabrice Latour, who is also the president of the Bourgogne Wine Board (BIVB), making him responsible for the industry's Plan Bourgogne 2020 to manage sustainable production in the region and reposition its wines in the face of tough global markets.